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Lettings Insight Report

Lettings Insight Report | London | June 2023

Market overview

Whilst tenant demand remains at the inflated levels we have seen for the last 18 months and the average rental price across our portfolio rose in June, price increases are slowing down. The expectation for large rent increases amongst landlords is reducing.

This might suggest that despite the supply/demand imbalance, the extraordinary rent increases of the last period are coming to an end.

The tenant location wish list is also reflecting acceptance of greater commute times, as well as WFH flexibility. This is helping spread demand over a wider area, which further takes the heat out of rental pricing.

Viewing requests	per pro	perty
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Jan	Feb	Mar	Apr	May	Jun
87	117	84	112	64	85

Rental prices | June 2023

Average price p/m	£2,288 13.2%	
vs. last year		
vs. previous month	7%	
vs. previous 3 month average	7%	

Viewing requests per property	3 months rolling	
Inner London	87	
Outer London	108	

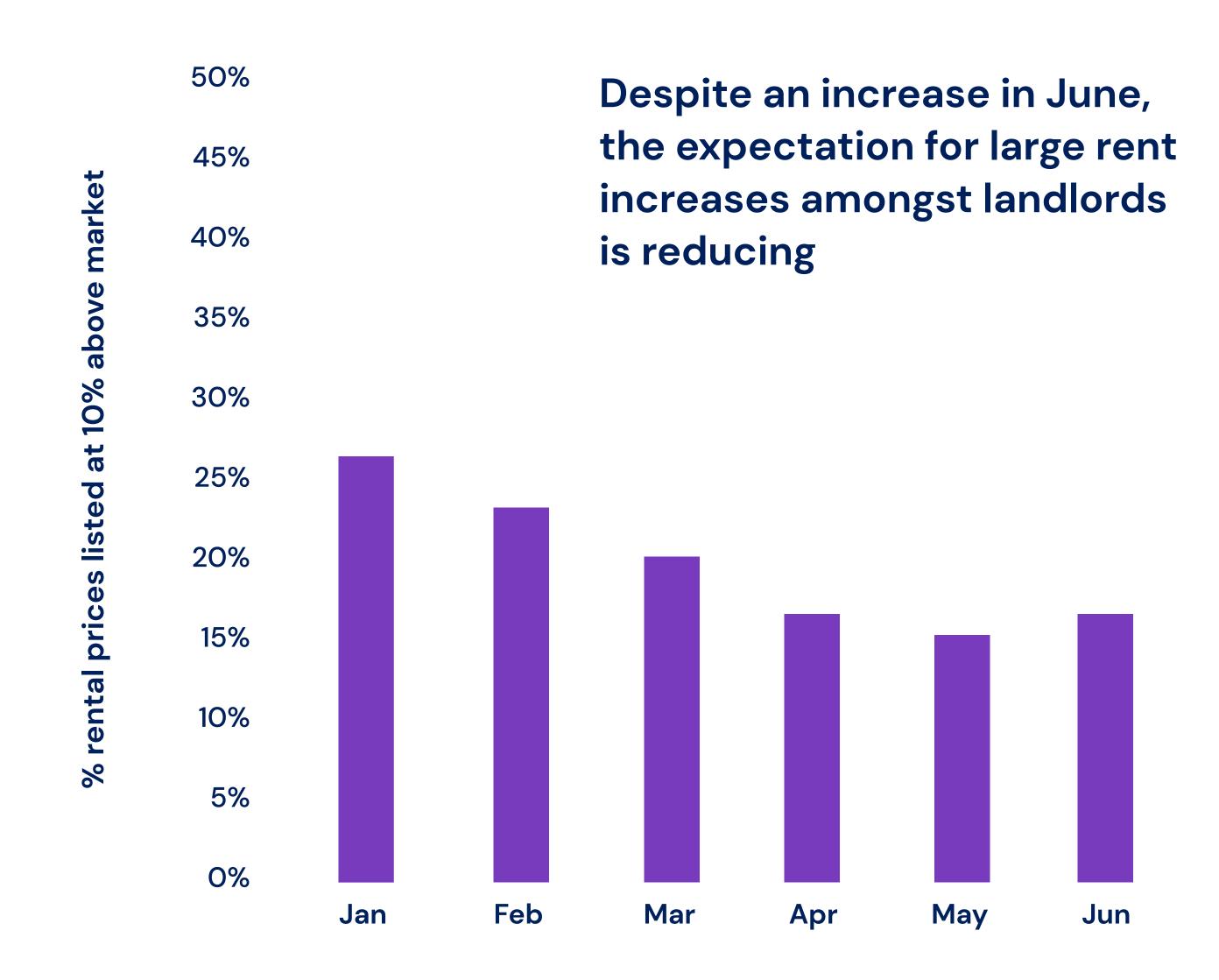
Top 5 boroughs with the highest viewing requests



- 1 Redbridge
- 2 Enfield
- 3 Sutton
- 4 Dartford
- 5 Harrow



The number of landlords pricing their property 10% above the market rate has decreased consistently since January 2023.





Changing Lettings For Good



Hello Neighbour is a UK property lettings company powered by technology – making home renting simpler, fairer and faster than ever before.

The insights in this report are based on over 10,000 tenant enquiries; nearly 200 properties we onboard every month; as well as the 1,200 properties we already let and manage.

